THE POWER TO MOVE PEOPLE

GREG LYONS
CHIEF MARKETING OFFICER,
PEPSICO BEVERAGES NORTH AMERICA

@GNLYONS21





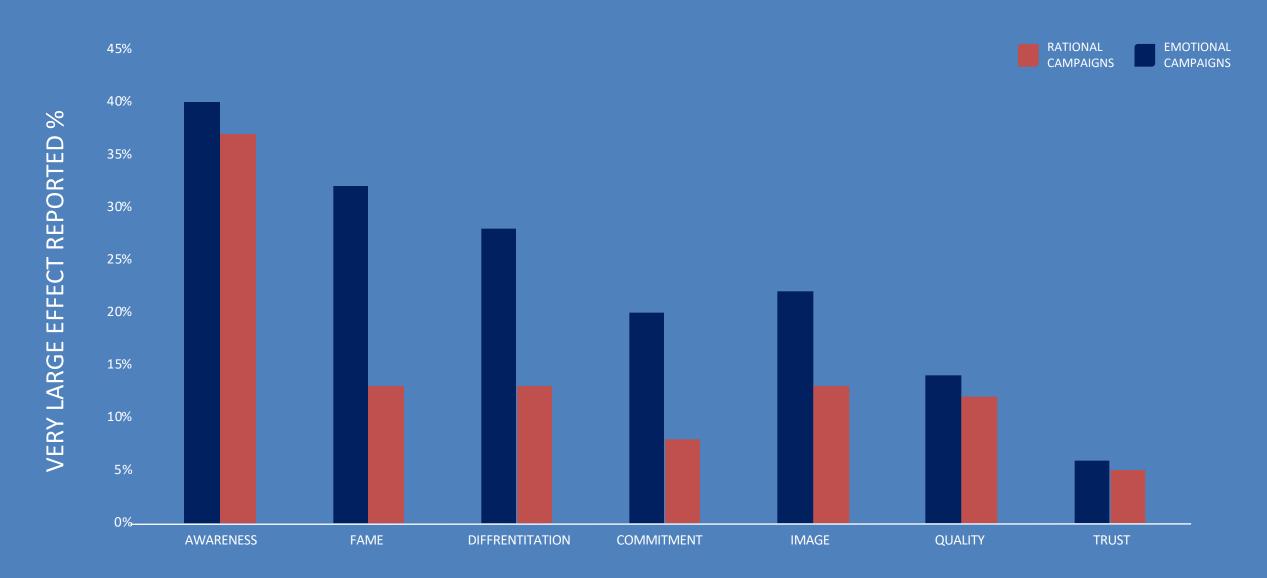








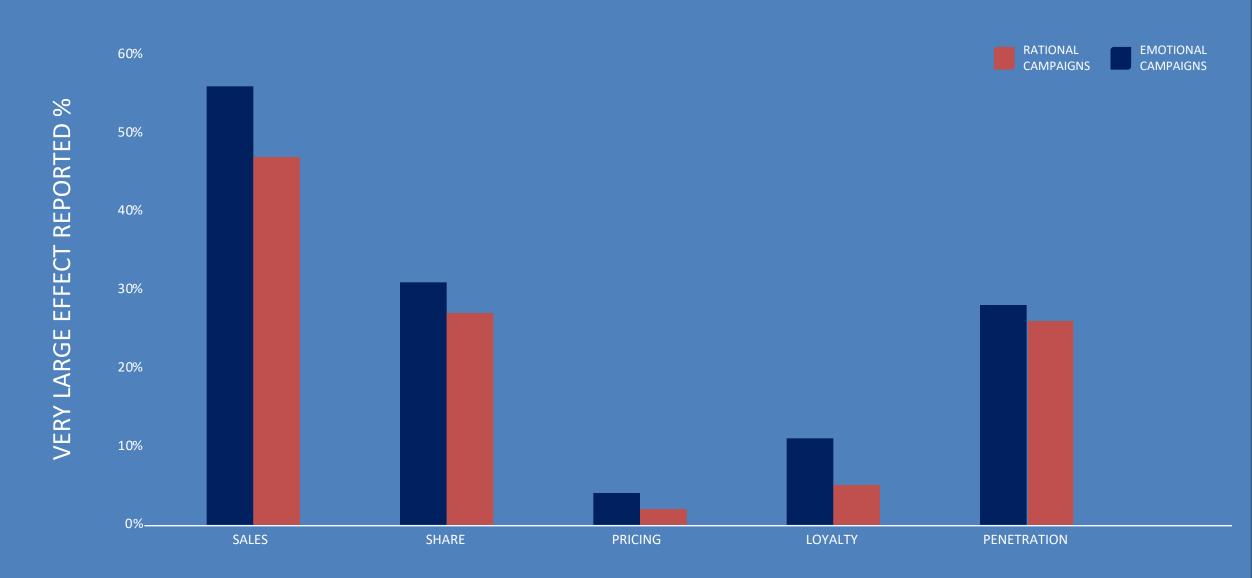
EMOTIONS BUILD STRONGER BRANDS







...AND STRONGER BUSINESSES











We Are Pepsi.















PBNA Insights HumanEyes

























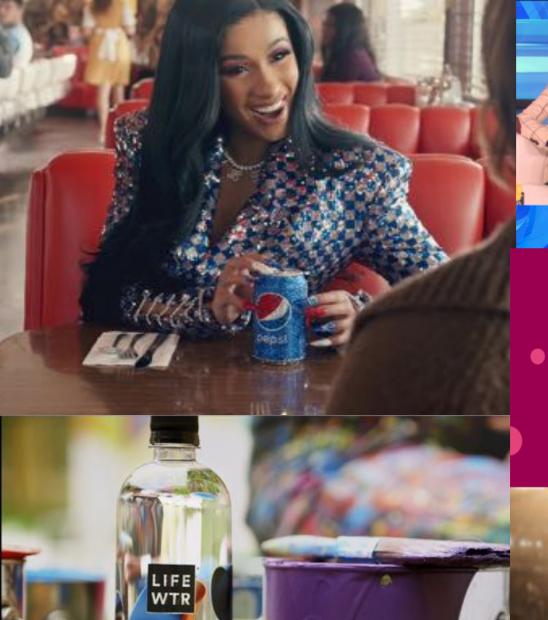






OFFERING A MOMENTARY CEASE FIRE TO THE COLA WARS





















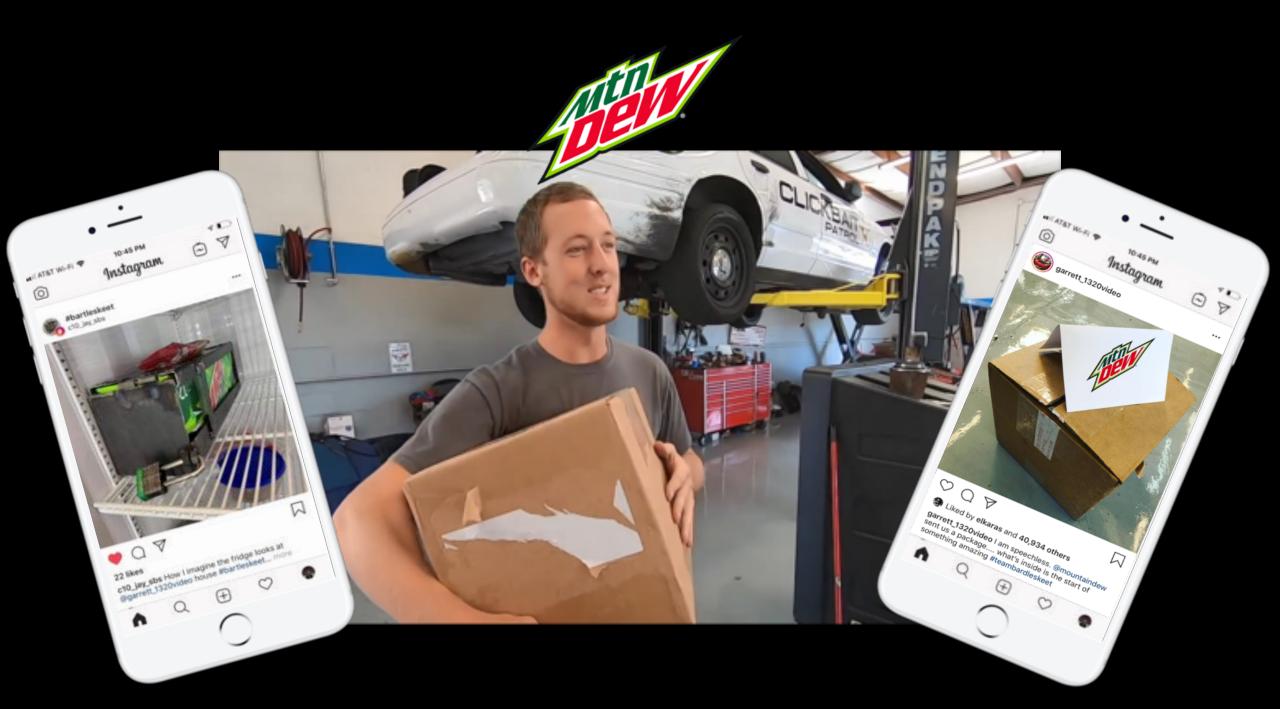
















.@DanielTrent_ We were going to sign the petition, but we thought this was cooler. #SummerOfBaja.







URGENT

NOT URGENT

IMPORTANT

Quadrant I

urgent and important

DO

Quadrant II

not urgent but important

PLAN

NOT IMPORTANT

Quadrant III

urgent but not important

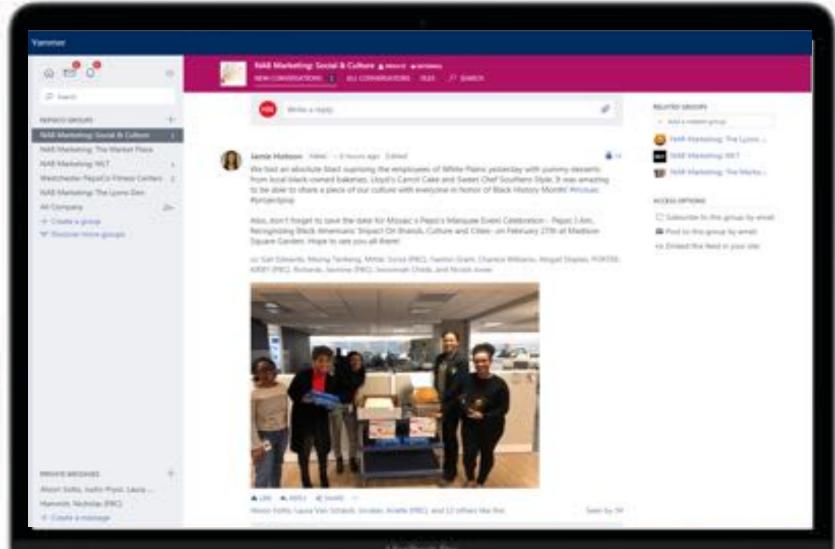
DELEGATE

Quadrant IV

not urgent and not important

ELIMINATE





















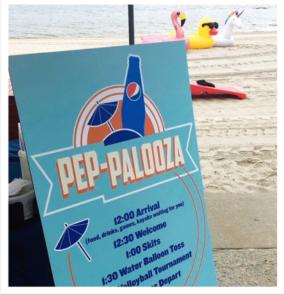
PROJECT POP!





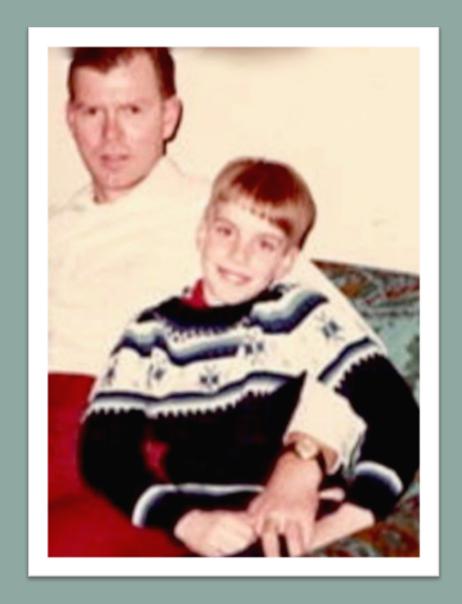












THANK YOU

@GNLYONS21